

## Store Front

Wal-Mart expands its check services relationship with TeleCheck Services, a subsidiary of First Data, for its Wal-Mart and Sam's Club stores, increasing its use of the TeleCheck Electronic Check Acceptance (ECA) service by introducing it into additional markets ... Marks & Spencer selects Symbol and Zebra as its mobility partners for mobile shelf edge labeling across 400 Marks & Spencer food outlets in the United Kingdom as a complement to its main e-ticketing system to quickly and efficiently replace incorrect or damaged labels ... Limited Brands selects the MicroStrategy Business Intelligence Platform as its strategic enterprise reporting and analysis standard ... Associated Wholesale Grocers (AWG), which serves more than 1,500 independent grocers and regional chains throughout the Midwest and in the Southeast, and StoreNext Retail Technologies sign a strategic agreement to jointly market and promote StoreNext's products to the AWG membership ...

The Dress Barn reduces managed services costs following completion of a next-generation, point-of-sale (POS) rollout of more than 1,500 Fujitsu Team PoS 2000 M terminals ... Australia retailer Woolworths Limited signs a contract for the rollout of Retailix StoreLine across the group's 730 Woolworths Supermarkets and 120 BIG-W general merchandise stores ... Chef's Catalog, a retailer of cookware, cutlery and kitchen tools, deploys a full suite of CommercialWare products, including CWDirect, CWAnalytics, and CWStore to create a streamlined order management, inventory and customer service system ... Wawa installs more than 2,000 Hypercom Optimum L4100 RFID-enabled card payment terminals at 540 stores in Delaware, Maryland, Pennsylvania and Virginia.

## Nascar Races Ahead with Gift Cards

Nascar partners with Next Estate Communications (NEC) to offer a prepaid Visa Card to consumers. In addition to being able to use the card wherever Visa is accepted, customers can use the card to withdraw funds from more than one million Visa/Plus ATMs worldwide and add more money onto the cards at tens of thousands of Green Dot Financial Network retail locations nationwide. NEC is the creator and operator of the Green Dot Financial Network. With the purchase of the card, consumers will receive a NASCAR-licensed gift and a free trial membership in the Official NASCAR Members Club.

## Staples Ships with Robots

Staples purchases a Kiva Systems Mobile Fulfillment System for improved product fulfillment. The system uses mobile robots to automatically select items and place them in shipping containers. Staples is using the system in its Chambersburg, Pennsylvania fulfillment center. "The Kiva solution was so simple yet potentially powerful that we decided to put it to the test in a live production environment," says Don Ralph, senior vice president of logistics operations for Staples North American delivery. "The resulting increase in productivity was significant.

## Payment in a Blink

More than two million Chase card members can now use Chase Blink cards for contactless payment at more than 1,800 merchant locations in 481 cities and 11 counties across New York, New Jersey and Connecticut. The initial merchants in the New York City tri-state area will include 7-Eleven stores, AMC Theatres, CVS/pharmacy, Duane Reade, Regal Entertainment Group, Sony Style stores and their participating locations. The contactless payment cards also are available to approximately 900,000 Philadelphia-area card members at more than 1,200 storefronts in New Jersey, Delaware and Pennsylvania.

## Great Adventure Taps NCR for POS

Six Flags, the world's largest regional theme park company, installs NCR RealPOS POS technology in its Jackson, New Jersey Great Adventure location. Six Flags has purchased more than 300 RealPOS 70 terminals with NCR RealPOS thermal receipt printers and cash drawers. NCR is providing staging services to assist with installation, which is expected to be completed by early 2006. Six Flags signed a five-year agreement with NCR for on-site maintenance. The company plans to extend the POS initiative to additional parks over the next three to five years.