



Software Product Manager

Kiva Systems, Inc. is a rapidly growing Boston area robotics company that is revolutionizing supply chain operations. The Kiva Mobile Fulfillment System uses hundreds of mobile robots to automate distribution centers dramatically increasing both productivity and flexibility. Our customers are national retailers, large catalog operators, e-commerce and other companies that ship direct to consumers, businesses and retail stores. Please see www.kivasystems.com for more information.

The Kiva software team is developing a complex material handling software application for deployment in large-scale customer factory solutions. The fault-tolerant and scalable server-based application consists of many modules and user interfaces running across a set of client PCs. The application includes a high-performance, real-time database and is used for the control of semi-autonomous mobile robotic vehicles.

Kiva is seeking a Product Manager to focus on the application and workflow aspects of the Kiva solution which are critical to the Kiva product line. This person will have primary responsibility for managing the product development lifecycle, developing business requirements, and completing functional specifications for a suite of standalone applications as well as workflows that interact with the primary users of the solution. The Product Manager will also deliver and support demonstrations of the entire product line at the Kiva facility and in trade shows. The candidate must be willing to acquire technical expertise in the solution and must be highly motivated, extremely well organized and possess excellent leadership skills.

As a Kiva System's Software Application Manager you will be responsible for:

- Collect and manage requirements from all stakeholders for multiple software applications across multiple product generations
- Track and assist execution of product roadmaps, development schedules and product/component designs
- Write and maintain product requirement documents
- Manage both the initial development of applications through launch and the expansion of existing products
- Select and integrate OEM partnerships within the product line
- Spend time with customers gathering feedback and then inject that feedback into the design cycle
- Train others on functional area related topics
- Presentations to prospects and customers

- Primary responsibility for extensive demonstration facility, including giving compelling demos, setting up custom demos, maintaining demo software and hardware

The ideal candidate will have the following qualifications:

- B.S. in mechanical or electrical engineering preferred
- 3+ years Product Management experience
- Management of workflow applications and/or Warehouse Management System (WMS) applications a plus
- Experience with software designs across multiple generations of product
- Must be able to define and manage complex process and/or product issues of a broad scope using independent judgment
- Excellent analytical skills
- Excellent interpersonal communication and management skills
- Demonstrated problem solving skills
- Strong presentation skills

Send qualified resumes to jobs@kivasystems.com and put your name and the job title on the subject line.