



Corporate Attorney

Kiva Systems is a rapidly growing Boston area robotics company that is revolutionizing supply chain operations. The Kiva Mobile Fulfillment System uses hundreds of mobile robots to automate distribution centers dramatically increasing both productivity and flexibility. Our customers are national retailers, large catalog operators, e-commerce and other companies that ship direct to consumers, businesses and retail stores. Please see www.kivasystems.com for more information.

Deal flow is up dramatically and Kiva is looking for a great business minded attorney to join the team. This position will report directly to Kiva's VP of Business Operations and General Counsel and is ideal for an attorney who wants to apply their legal talent inside an entrepreneurial company while growing as a business leader.

Opportunities include:

- Joining a go fast technology company that's disrupting a huge existing market
- Closing major licensing deals with Fortune 500 companies
- Playing a key role in Kiva's likely IPO
- Working closely with Kiva's executive team to close a variety of strategic transactions
- Managing a highly dynamic and valuable patent portfolio
- Leading significant non-legal projects sponsored by the VP of Business Operations

Qualifications include:

- J.D. and member of Massachusetts bar in good standing
- 3-5 years of experience in a major law firm as a general corporate or technology transaction attorney working with both private and public high growth technology companies
- Strong experience negotiating and closing financing, licensing and strategic transactions
- Significant non-legal work experience a plus
- Inherently organized and a strong user of technology
- Relationship builder who understands the importance of internal customer service
- Results oriented and knows how to execute but with a fluid and flexible work style
- High level of curiosity – identifies and solves problems creatively and accurately
- Builds trust and rapport quickly and completely – impeccable integrity and ethics
- Understands and is excited about Kiva, its people, products and future
- Sense of urgency, pace, action
- Passionate about work, initiating change and making a difference

Please send qualified resumes to jobs@kivasystems.com and put your name and the job title on the subject line.